



# Intuition Consultancies

Managed IT Solutions. **Reinvented**

## **COMPANY OVERVIEW**

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**About Us**

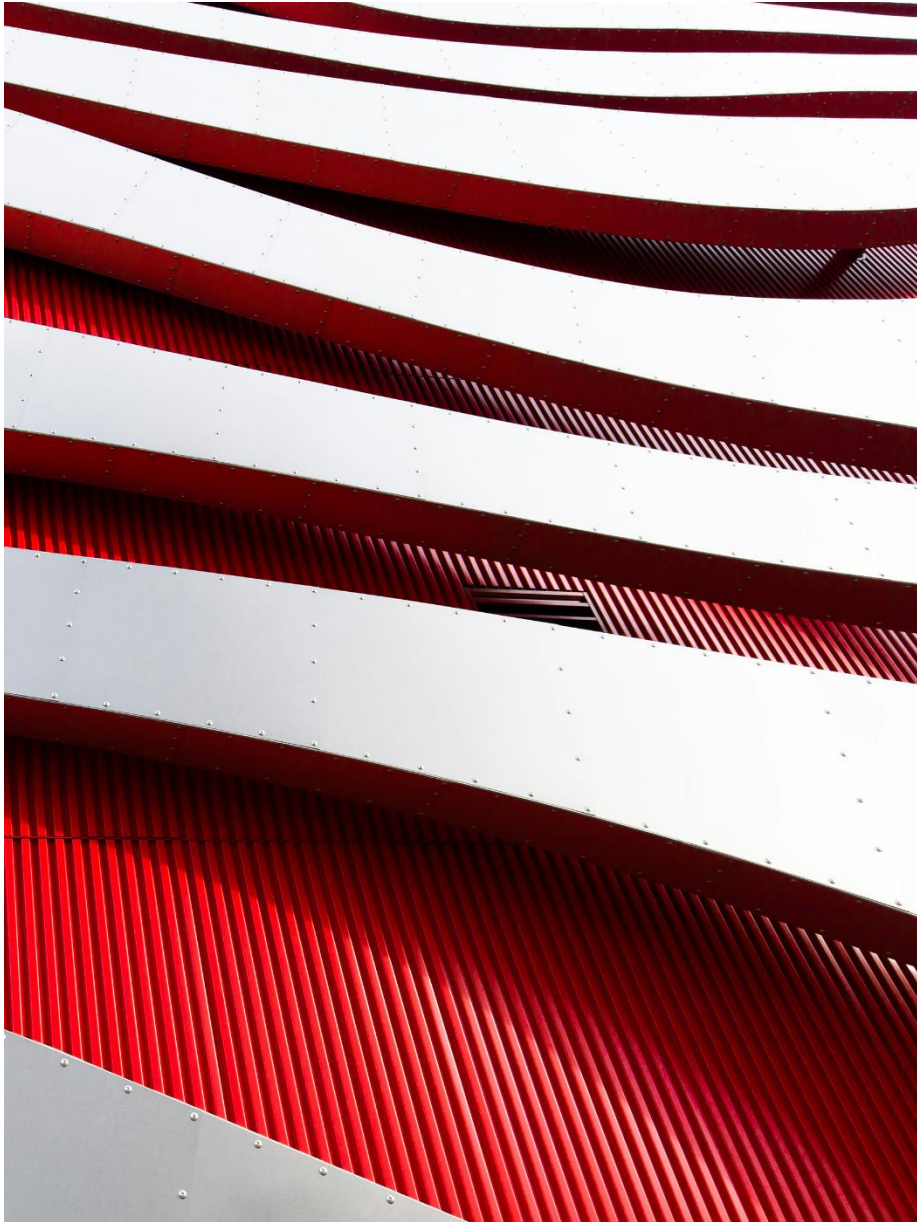
# Intuition Consultancies

## Company Overview

Founded over a decade ago, Intuition Consultancies helps businesses eliminate operational distractions and stay ahead in a fast-changing world. A rising star in Ontario's business community, we deliver managed IT and communications services to small and mid-sized businesses across the province and beyond. Known for our creativity, technical expertise, and problem-solving approach, we design technology-driven solutions that boost efficiency, drive growth, and prioritize security. We are proud to announce our successful completion of SOC 2 certification, reinforcing our commitment to safeguarding client data.



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# Core Functional Structure

# The Intuition Backbone



- **Engineering**

Our engineering and client support teams drive thought leadership and innovation, ensuring top-tier solutions for our clients. Over half of our staff focuses on areas like business analysis, implementation, R&D, architecture design, and project management—delivering exceptional results through expertise and dedication.

- **Client Support Services**

As our second-largest business unit, Client Support Services ensures uninterrupted assistance through a robust, multi-layered, and geo-located support structure. Our commitment to reliability stands at the core of empowering clients to achieve their goals seamlessly.

- **Business Development**

At Intuition Consultancies, business development is more than sales—it's about Account-Based Marketing (ABM), brand building, partner management, and investor relations. These tools drive our growth and strengthen client and partner relationships.

# The Intuition Backbone



- Finance

Integrated as a motivator of success, our finance practice goes beyond traditional P&L and balance sheets. It fosters innovation, supports calculated risks, and ensures sustainable ROI for future growth.

- Operations

Lean & Agile Management is the success criteria in our operations. Plays the most important role in terms managing overheads and infrastructure growth. Makes sure we spend on what is needed to empower the business in three strategic areas – People, Processes and Platforms.

# The Intuition Advantage



- Comprehensive MSP/MSSP model for infrastructure reliability and cybersecurity.
- Focused on securing and stabilizing small and midsize business infrastructures.
- Deep cross-sector expertise enables tailored, high-impact solutions.
- Strategic planning aligns current operations with long-term business goals.
- 24/7/365 reliable support to ensure seamless operations.
- Flexible, scalable, and cost-effective services for evolving business needs.
- Managing over 4,000 telephony extensions with proven growth.
- Leaders in AI and machine learning, driving innovation and performance.
- High-availability infrastructure with 99.999% uptime and hot site for mission-critical reliability.





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**Industries Served**

# Industries Served



Intuition Consultancies brings specialized expertise and certified professionals to address the unique needs of diverse industries. Our commitment to reliable service sets us apart.

Here are some industries we serve:

- Financial Service
- Manufacturing
- Architecture and Engineering
- Biotechnology
- Construction
- Healthcare
- Legal
- Nonprofits
- Professional Service
- Real Estate



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**Strategic Partnerships**

# Strategic Partnerships

## Going Above and Beyond

We leverage the power of strategic partnerships with leading technology companies to tackle any business challenge. By combining our expertise with their cutting-edge solutions, we deliver innovative, results-driven services that exceed expectations.





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**Referenceable Clients**

# Referenceable Clients

## Go Ahead, Ask Them!

From small businesses to leading organizations, we partner with clients to drive success. Our growing list of referenceable clients highlights our expert knowledge, great results, on-time delivery, and exceptional service.

These companies have chosen Intuition Consultancies to leverage technology and drive their growth:





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**Services Ecosystem**

# The Services Ecosystem

**Custom  
Development**

**Cyber  
Security**

**Business  
Management  
Platforms**

**BCDR  
Infrastructure**

INTUITON

At Intuition Consultancies, we deliver advanced, secure, and customizable technology solutions through our modular Services Ecosystem. This comprehensive suite ensures all your IT needs are met seamlessly by one trusted partner, driving outstanding results.

*Can your current IT provider do that?*



# The Services Ecosystem

Intuition Consultancies has proven track record of offering innovative solutions designed to help our clients unlock their full potential.

## Capabilities

We strive to offer innovative solutions tailored to meet your requirements.

### BCDR/Infrastructure

- Backup
- Storage
- Infrastructure Management (Endpoints and Servers)
- Network Engineering (WAN/LAN/VLAN/MPLS/VPLS)
- Virtualization
- On-Prem Data Center Management
- Offsite DC Infrastructure/Primary & DR
- Co-Location
- Telephony/VOIP/Unified Messaging

### Cybersecurity

- Darkweb Monitoring
- AI-Based Email Security
- Cybersecurity Monitoring
- MSSP Proactive Response (Malware/Spyware/Ransomware)
- 24x7 SOC Management

### Business Management Platforms

- Contact Center Solutions
- ERP/CRM
- Office 365 (License Solutions, Deployments, Migrations)
- Service Desk Solutions
- Ecommerce

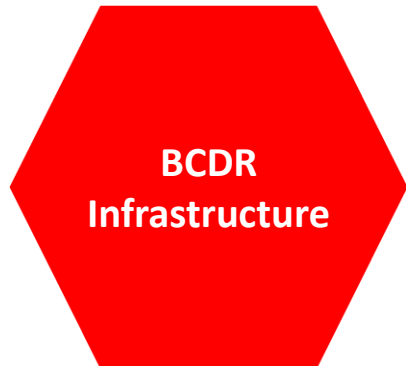
### Custom Development

- Website Development
- Mobile Application Development
- HRIS Platforms
- Integrations

# The Services Ecosystem – BCDR/Infrastructure



For over a decade, Intuition Consultancies has provided tailored managed IT services to small and mid-sized businesses. Our 24/7 team ensures high availability, operational efficiency, and employee productivity. Delivered as a complete solution or to enhance your IT team, our services handle critical tasks seamlessly, including:



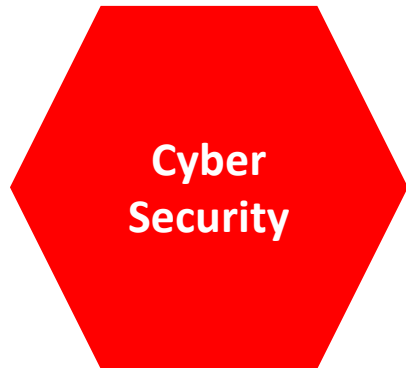
- Backup
- Storage
- Infrastructure Management
- Network Engineering
- Virtualization
- On-Prem Data Center Management
- Offsite DC Infrastructure/Primary & DR
- Co-Location
- Telephony/VOIP/Unified Messaging

Focus on running your business while we handle the rest. Intuition Consultancies delivers impactful managed services, ensuring your infrastructure supports your success seamlessly.

# The Services Ecosystem – Cybersecurity



Cybersecurity is a strategic priority. Intuition Consultancies provides expert services to secure infrastructure, enhance compliance, and implement robust controls. Our approach combines defense solutions, education, and technology, empowering SMBs to operate confidently and meet regulatory standards.



- Darkweb Monitoring
- AI-Based Email Security
- Cybersecurity Monitoring
- MSSP Proactive Response
- SOC Management

Intuition Consultancies identifies system vulnerabilities, mitigates risks, and closes attack pathways to enhance security and ensure compliance.

# The Services Ecosystem – Business Management Platforms

Transform your business with game-changing solutions. Intuition Consultancies leverages experience and strategic insight to deliver innovative technologies that meet current needs and anticipate future growth. Our experts collaborate to align solutions with your business goals, working across critical back-office systems to drive success.



- Contact Center Solutions
- ERP/CRM
- Office 365
- Service Desk Solutions
- Ecommerce

# The Services Ecosystem – Custom Development

In a fast-paced tech landscape, staying ahead is crucial. Intuition Consultancies helps SMBs with tailored solutions to design, upgrade, and maintain technology systems. Our experts handle the complexities, enabling you to focus on running your business while ensuring a competitive edge and sustained growth.



- Website Development
- Mobile Application Development
- HRIS Platforms
- Integrations



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# Service Level Agreements

# Service Level Agreements

## Simplified



At Intuition Consultancies, we prioritize transparency and accountability. Our SLAs ensure clear commitments, guiding consistent service delivery and support. These agreements establish a mutual understanding to guarantee reliable and effective technology services.

- Clear roles, responsibilities, and service ownership.
- Measurable and concise service descriptions.
- Alignment of client expectations with actual service delivery.

# Fee Structure

## Simplified

### Firm Fixed Priced

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Ideal for Managed Service and Enterprise Level Project Services

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The Intuition Consultancies' Firm Fixed Priced Plan is for budget aware clients that need expense predictability. This option is ideal for MSP related services and enterprise level projects where the expectations and scope are clearly defined.

### Time/Materials

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Ideal for Client-Led Ad-Hoc and Projects

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The Intuition Consultancies' Time/Materials option is for clients that want greater control over budget, scope, and project timeline. The Time/Materials option is ideal for projects or services that are more nebulous.

### Block Time

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Ideal for On-Demand AdHoc and Small Projects

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The Intuition Consultancies' Block Time Service Plan is for clients who need consistent support throughout the year but may not be ready to commit to a firm fixed price or time/materials arrangement — simply pay for a set block of hours, at a discounted rate, and use them when you need them.



# Let's Get Started!

For over a decade Intuition Consultancies has been delivering managed IT services to small and mid-sized businesses across Canada and beyond.

For more information about our customizable Services Ecosystem contact us today!

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Also remember to visit our blog for the latest information on cyber security and technology trends that may impact your business.